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MARINE PROFESSIONAL NEGLIGENCE INSURANCE

Confidential proposal form

- This form may be completed by your authorised insurance broker
- If you have insufficient space to answer any questions, please attach a separate sheet.
- When returning this form to the address shown above, it would also assist our understanding of your business if you could include a copy of your company brochure, report and accounts or any other literature relevant to the services you provide

Your company name and address:		
Telephone 	Fax 	E-mail
Date company established:		
Names and addresses of any subsidiary, affiliated or associated companies which you wish to include in the insurance:		
Please describe the services you provide to your customers that you wish to be insured:		
Please list your directors or partners, noting their professional qualifications or number of years experience:		
Number of directors, senior managers, brokers or surveyors:		
Number of clerical staff:		
Number of manual workers:		
Total number of employees:		
Please detail names of any trade associations to which you are affiliated or are members:		
Have you obtained quality assurance accreditation from any internationally recognised organisation?	If yes, please specify:	

Your annual gross income (fees and commissions only) for the last financial year: (please state currency)	What is your estimated annual income for <u>this financial year</u>:	Please forecast your annual income for the <u>next financial year</u>:

<u>Your services:</u> Please estimate the percentage of this year's annual income that relates to:			
Chartering broking	%	Which are your main markets?	
S & P broking	%		
Ship management	%	Please complete our supplementary form	
Ship agency for liner principals	%	Who are your main principals?	
Ship agency for tramp principals	%	Who are your regular principals?	
Freight forwarding	%	Please complete our supplementary form if this service represents more than 15 % of your annual income.	
Bunker broking	%		
Marine surveying	%	Percentage relating to yacht surveys: Do you issue any guarantee surveys:	% Yes / No
Naval architect	%	Please attach a description of the type of work you have undertaken and your areas of expertise.	
Marine consultancy	%	Largest fee from a single customer:	
Stevedoring (where you do <u>not</u> act as agent for your principal)	%	Estimated annual: • Turnover • Percent sub-contracted • Tonnages handled: TEU's Breakbulk Bulk Other	 %
Marine engineering	%	Largest fee from a single customer:	
Ship registry	%		
Acting for insurers eg Lloyd's Agent / P & I Club correspondent	%	Please describe:	
Other marine related services	%	Please describe:	

Your claims history:

In the last five years have any:

- professional liability or errors and omissions claims been made against you?
- third general party liability claims been made against you?
- cargo, pollution or statutory liability claims been made against you?
- circumstance arisen that could have resulted in any of the above liability claims being made against you?

If yes to any of the above, please attach full details:

Your present insurance:

- are you currently insured for your professional negligence exposure?
- Do you require a specific limit of liability and/or deductible to be quoted?

Your trading conditions:

- do you have any standard trading conditions or contracts?
- If yes, please attach a copy.**
- are all customers advised of your standard conditions before services are provided:

Declaration:

Has any insurer ever:

- declined to insure you
- cancelled your insurance
- refused to renew your insurance
- imposed special terms

If yes, please attach full details:

We declare that the information and answers given in this form are true to the best of our knowledge and belief and that we have not mis-stated or suppressed any material facts that might influence the assessment of the risk. We also understand that completion of this form does not bind insurers or mean we will accept this insurance but, if terms are agreed, it will form part of the contract.

Name Position

Signed Date